### KnowMySite.com



|                   | Review of Leadpaths.com<br>Generated on 2024-03-20  |                               |  |  |  |
|-------------------|---|-------------------------------|--|--|--|
|                   |   |                               |  |  |  |
| Introduction      | <ul> <li>This report provides a review of the key factors that influence the SEO and usability of your v</li> <li>The homepage rank is a grade on a 100-point scale that represents your Internet Marketing Effectiveness. The algorithm is based on 70 criteria including search engine data, website struperformance and others. A rank lower than 40 means that there are a lot of areas to improve. A above 70 is a good mark and means that your website is probably well optimized.</li> <li>Internal pages are ranked on a scale of A+ through E and are based on an analysis of nearly 30 Our reports provide actionable advice to improve a site's business objectives.</li> </ul> |                               |  |  |  |
|                   | Thease contact us for more mormation  |                               |  |  |  |
| Table of Contents | Search Engine Optimization  | Usability                     |  |  |  |
|                   | Mobile  | Technologies                  |  |  |  |
|                   | Visitors  | Social                        |  |  |  |
|                   | Link Analysis   |                               |  |  |  |
| Iconography       | 📀 Good  | ••• Hard to solve             |  |  |  |
|                   | 🕖 To Improve  | • • • • Little tough to solve |  |  |  |
|                   | 😢 Errors  | • • • Easy to solve           |  |  |  |
|                   | O Not Important   | • • • No action necessary     |  |  |  |



Lead Paths - Leadpaths.com your one stop for acquisition and automation **Length:** 71 character(s)

Ideally, your title tag should contain between 10 and 70 characters (spaces included). Make sure your title is explicit and contains your most important keywords. Be sure that each page has a unique title.



**Meta Description** 

000

No Description

Length: 0 character(s)

Meta descriptions contains between 100 and 300 characters (spaces included).

It allow you to influence how your web pages are described and displayed in search results.

Ensure that all of your web pages have a unique meta description that is explicit and contains your most important keywords (these appear in bold when they match part or all of the user's search query).

A good meta description acts as an organic advertisement, so use enticing messaging with a clear call to action to maximize click-through rate.



000

No Keywords

Meta Keywords are a specific type of meta tag that appear in the HTML code of a Web page and help tell search engines what the topic of the page is.

However, google can't use meta keywords.



Google Preview

Lead Paths – Leadpaths.com your one stop for acquisition and automation leadpaths.com/ No Description

This is an example of what your Title Tag and Meta Description will look like in Google search results.

While Title Tags & Meta Descriptions are used to build the search result listings, the search engines may create their own if they are missing, not well written, or not relevant to the content on the page.

Title Tags and Meta Descriptions are cut short if they are too long, so it's important to stay within the suggested character limits.

| 0 | Headings | <b><h1></h1></b><br>1  | <b><h2></h2></b> 11  | <b><h3></h3></b><br>1  | <b><h4></h4></b> 5   | <b><h5></h5></b> 18 | <b><h6></h6></b> 13                               |
|---|----------|--|--|--|--|---------------------|---|
|   |          | <h1> Everything you n<br/><h2> Hundreds of pow<br/><h2> Automated Sales<br/><h2> Design &amp; Manag<br/><h2> Cost-Effective So<br/><h2> Cross-Platform In<br/><h2> We provide custo<br/><h2> Set your business<br/><h2> Support when you<br/><h2> We help compan<br/><h2> See why thousan<br/><h2> Schedule an appo<br/><h3> Get Started <td>erful tools, one platfo<br/>Cycle </td></h3></h2><br/>ement </h2><br/>olutions </h2><br/>onegration </h2><br/>omers with tailored and<br/>processes on auto pi<br/>u need it </h2><br/>ies transform their bu<br/>ds of companies love<br/>pintment with us to di<br/>&gt;</h2></h2></h2></h2></h2></h2></h1> | erful tools, one platfo<br>Cycle   | orm<br>nd unique solutions <<br>ilot and free up more<br>usiness and stay comp<br>e working with our ser | /H2><br>time for sales.<br>etitive in a dynamic r<br>vices |                     | >   |
|   |          | <h4> Reporting </h4><br><h4> Communication ·<br/><h4> Sales Automation</h4></h4>   |  |  |  |                     |   |
|   |          | <h4> Integrations <td>l&gt;</td><td></td><td></td><td></td><td></td></h4>  | l>   |  |  |                     |   |
|   |          |  | s been a lifesaver for<br>gnificant increase in<br>e sales strategy <th>sales. Their team is v</th> <th></th> <th></th> <th>ion, but after working with hey have helped us to</th> | sales. Their team is v   |  |                     | ion, but after working with hey have helped us to |
|   |          | <h5> Automated Sales</h5>  | Cycle  |  |  |                     |   |
|   |          | <h5> Track Every Met</h5>  | ric  |  |  |                     |   |
|   |          | <h5> Mobile App <td>5&gt;</td><td></td><td></td><td></td><td></td></h5>  | 5>   |  |  |                     |   |
|   |          | <h5> Amazing Solutio</h5>  | n  |  |  |                     |   |
|   |          | <h5> Ernest Smith <td>5&gt;</td><td></td><td></td><td></td><td></td></h5>  | 5>   |  |  |                     |   |
|   |          | <h5> Olivia Levine <!--</td--><td>45&gt;</td><td></td><td></td><td></td><td></td></h5>   | 45>  |  |  |                     |   |
|   |          | <h5> Chloe Miller <td>5&gt;</td><td></td><td></td><td></td><td></td></h5>  | 5>   |  |  |                     |   |
|   |          | <h5> Eloise Martinez -</h5>  |  |  |  |                     |   |
|   |          | <h5> Davis Walker <td>45&gt;</td><td></td><td></td><td></td><td></td></h5>   | 45>  |  |  |                     |   |
|   |          | <h5> Taylor Thompson</h5>  | n  |  |  |                     |   |
|   |          | <h5> Martin Silva <td>5&gt;</td><td></td><td></td><td></td><td></td></h5>  | 5>   |  |  |                     |   |
|   |          | <h5> Lead Paths <td>&gt;</td><td></td><td></td><td></td><td></td></h5>   | >  |  |  |                     |   |
|   |          |  |  |  |  |                     |   |

<H5> Privacy </H5>

<H5> Terms </H5>

<H5> Resources </H5>

<H5> Join Our Community </H5>

<H5> Contact </H5>

<H6> Providing our clients with the strategic guidance to make the right technology and business decisions. We will help you develop the best operational processes for your company. </H6>

<H6> SET GOALS, TRACK PROGRESS, AND MANAGE RESOURCES </H6>

<H6> Lead Paths offers a seamless new lead sales cycle, nurture campaigns, call cadence follow ups with real-time notifications and updates. So even if the sales team misses an opportunity, task, phone call, text or email the software has you covered.

<H6> We offer entire fully built sales funnels in every niche from Dental to Manufacturing to save your team time and money. Our software allows your teams to plan and schedule your social media in advance from every platform, and post ads from facebook and instagram natively without ever having to enter Business.facebook again. </H6> <H6> Stop paying for multiple programs when you can replace all of them in a single piece of software. </H6>

<H6> Lead Paths delivers a full solution to tie in all your different existing softwares and sales pipelines into one local program. We then push out all of the sales data from the CRM activity of your users to create an up to date report for lead sources. user activity. ad type profitability and 100+ others. </H6> <H6> ABOUT OUR COMPANY AND CUSTOMERS </H6>

<H6> Every day our sales consultants and software engineers are proud to help shape the way that businesses manage their processes and sales pipelines. By Individually matching your existing sales pipelines were able to add analytics like closing ratios for each lead source, per user, per calendar month. The length of time in each pipeline stage, how many touch points ``Emails, Texts, Calls, Ringless <H6> SAVE 1000's OF HOURS BY AUTOMATING EVERYTHING </H6>

<H6> Lead Paths offers 24 hour support to help grow your business whenever you need it! </H6>

<H6> Live Chat and Zoom Support 24 / 7 </H6>

<H6> Scheduled support with a software engineer </H6>

<H6> EVERYONE AND EVERYTHING YOU NEED TO GET STUFF DONE </H6>

Use your keywords in the headings and make sure the first level (H1) includes your most important keywords. Never duplicate your

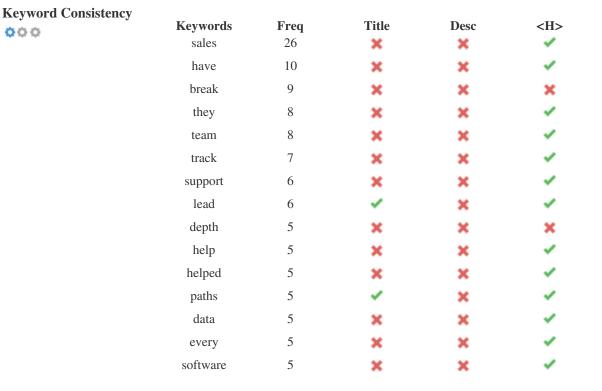
title tag content in your header tag.

While it is important to ensure every page has an H1 tag, never include more than one per page. Instead, use multiple H2 - H6 tags.

| 0 | Keywords Cloud | sales 26 | have 10   | break 9 | they 8  | team 8     |
|---|----------------|----------|-----------|---------|---------|------------|
|   |                | track 7  | support 6 | lead 6  | depth 5 | help 5     |
|   |                | helped 5 | paths 5   | data 5  | every 5 | software 5 |

This Keyword Cloud provides an insight into the frequency of keyword usage within the page.

It's important to carry out keyword research to get an understanding of the keywords that your audience is using. There are a number of keyword research tools available online to help you choose which keywords to target.



This table highlights the importance of being consistent with your use of keywords.

To improve the chance of ranking well in search results for a specific keyword, make sure you include it in some or all of the following: page URL, page content, title tag, meta description, header tags, image alt attributes, internal link anchor text and backlink anchor text.

(

#### KnowMySite.com



Alt Attribute

We found 18 images on this web page **X** 18 ALT attributes are empty or missing.

| https://leadpaths.com/wp-content/uploads/2023/07/P11.jpg                                   |
|--|
| https://leadpaths.com/wp-content/uploads/2023/07/p22.jpg                                   |
| https://leadpaths.com/wp-content/uploads/2023/07/p33.jpg                                   |
| https://leadpaths.com/wp-content/uploads/2023/07/p44.jpg                                   |
| https://www.swaytheme.com/wp-content/uploads/sites/3/2020/09/consulting6.png               |
| https://www.swaytheme.com/wp-content/uploads/sites/3/2020/09/consulting4.png               |
| https://www.swaytheme.com/wp-content/uploads/sites/3/2020/09/consulting7.png               |
| https://leadpaths.com/wp-content/uploads/2023/05/PPC-Dashboard-1.jpg                       |
| https://www.swaytheme.com/wp-content/uploads/sites/3/2020/09/consulting2.png               |
| https://leadpaths.com/wp-content/uploads/2023/06/9daf6be0-429b-4378-a465-5ef9602116bb.png  |
| https://leadpaths.com/wp-content/uploads/2023/05/2_Screen-Shot-2020-10-13-at-201610-1.webp |
| https://leadpaths.com/wp-content/uploads/2023/05/mobile-07.jpg                             |
| https://leadpaths.com/wp-content/uploads/2023/05/099607.jpg                                |
| https://leadpaths.com/wp-content/uploads/2023/05/ai-faces-01.jpg                           |
| https://leadpaths.com/wp-content/uploads/2023/05/099685.jpg                                |
| https://leadpaths.com/wp-content/uploads/2023/05/100k-ai-faces-3.jpg                       |
| https://leadpaths.com/wp-content/uploads/2023/05/images.jpeg                               |
|  |

Alternative text is used to describe images to give the search engine crawlers (and the visually impaired).

Also, more information to help them understand images, which can help them to appear in Google Images search results.



000

Text/HTML Ratio HTML to Text Ratio is: 5%

Text content size 7958 bytes Total HTML size 159208 bytes

Code to text ratio represents the percentage of actual text on a web page compared to the percentage of HTML code, and it is used by search engines to calculate the relevancy of a web page.

A higher code to text ratio will increase your chances of getting a better rank in search engine results.



000

Gzip is a method of compressing files (making them smaller) for faster network transfers.

It allows to reduce the size of web pages and any other typical web files to about 30% or less of its original size before it transfer.



**IP Canonicalization** No your domain IP 35.208.142.158 does not redirect to leadpaths.com

To check this for your website, enter your IP address in the browser and see if your site loads with the IP address. Ideally, the IP should redirect to your website's URL or to a page from your website hosting provider. If it does not redirect, you should do an htaccess 301 redirect to make sure the IP does not get indexed.



Good, all URLs look clean and friendly

Your site's URLs contain unnecessary elements that make them look complicated.

A URL must be easy to read and remember for users. Search engines need URLs to be clean and include your page's most important keywords.

Clean URLs are also useful when shared on social media as they explain the page's content.



Underscores in the Great, you are not using underscores (these\_are\_underscores) in your URLs

Great, you are not using ?underscores (these\_are\_underscores) in your URLs.

While Google treats hyphens as word separators, it does not for underscores.



WWW Resolve 000

Great, a redirect is in place to redirect traffic from your non-preferred domain.

Redirecting requests from a non-preferred domain is important because search engines consider URLs with and without "www" as two different websites.



Good, you have XML Sitemap file! http://leadpaths.com/sitemap.xml

A robots.txt file allows you to restrict the access of search engine robots that crawl the web and it can prevent these robots from accessing specific directories and pages. It also specifies where the XML sitemap file is located. You can check for errors in your robots.txt file using Google Search Console (formerly Webmaster Tools) by selecting 'Robots.txt Tester' under 'Crawl'. This also allows you to test individual pages to make sure that Googlebot has the appropriate access.



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Good, you have Robots.txt file! http://leadpaths.com/robots.txt

A sitemap lists URLs that are available for crawling and can include additional information like your site's latest updates, frequency of changes and importance of the URLs. This allows search engines to crawl the site more intelligently. We recommend that you generate an XML sitemap for your website and submit it to both Google Search Console and Bing

Webmaster Tools. It is also good practice to specify your sitemap's location in your robots.txt file.



000

Embedded Objects Perfect, no embedded objects has been detected on this page

Embedded Objects such as Flash. It should only be used for specific enhancements. Although Flash content often looks nicer, it cannot be properly indexed by search engines. Avoid full Flash websites to maximize SEO.



Oh no, iframe content has been detected on this page

Frames can cause problems on your web page because search engines will not crawl or index the content within them. Avoid frames whenever possible and use a NoFrames tag if you must use them.



**Domain Registration** Exactly how many years and months

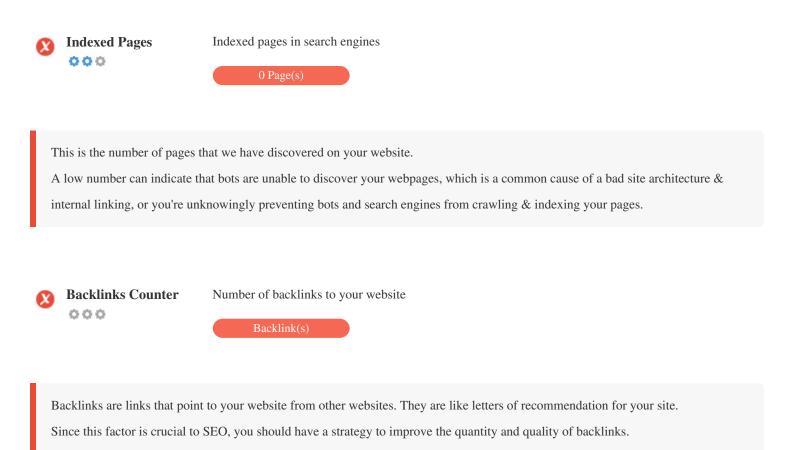
Domain Age: 2 Years, 314 Days Created Date: 10th-May-2021

Updated Date: 10th-May-2023

Expiry Date: 10th-May-2024

Domain age matters to a certain extent and newer domains generally struggle to get indexed and rank high in search results for their first few months (depending on other associated ranking factors). Consider buying a second-hand domain name.

Do you know that you can register your domain for up to 10 years? By doing so, you will show the world that you are serious about your business.



### **Usability**



http://leadpaths.com Length: 9 characters

Keep your URLs short and avoid long domain names when possible.

A descriptive URL is better recognized by search engines.

A user should be able to look at the address bar and make an accurate guess about the content of the page before reaching it (e.g.,

http://www.mysite.com/en/products).



**[** Great, your website has a favicon.

Favicons improve a brand's visibility.

As a favicon is especially important for users bookmarking your website, make sure it is consistent with your brand.



Custom 404 Page

Great, your website has a custom 404 error page.

When a visitor encounters a 404 File Not Found error on your site, you're on the verge of losing the visitor that you've worked so

hard to obtain through the search engines and third party links.

Creating your custom 404 error page allows you to minimize the number of visitors lost that way.



### Page Size

Two of the main reasons for an increase in page size are images and JavaScript files. Page size affects the speed of your website; try to keep your page size below 2 Mb. Tip: Use images with a small size and optimize their download with gzip.



0.13 second(s)

Site speed is an important factor for ranking high in Google search results and enriching the user experience. Resources: Check out Google's developer tutorials for tips on how to to make your website run faster.

X

Language

000

Oh no, you have not declared your language Declared Language: Unknown

Make sure your declared language is the same as the language detected by Google

Also, define the language of the content in each page's HTML code.



### Domain Availability

| Domains (TLD)  | Status             |  |
|----------------|--------------------|--|
| leadpaths.net  | Available          |  |
| leadpaths.org  | Already Registered |  |
| leadpaths.biz  | Already Registered |  |
| leadpaths.us   | Available          |  |
| leadpaths.info | Already Registered |  |

Register the various extensions of your domain to protect your brand from cybersquatters.



# Typo Availability

| Domains (TLD) | Status       |
|---------------|--------------|
| peadpaths.com | Available    |
| oeadpaths.com | Available    |
| ieadpaths.com | Query Failed |
| keadpaths.com | Available    |
| meadpaths.com | Available    |

Register the various typos of your domain to protect your brand from cybersquatters.



Email Privacy

We don't recommend adding plain text/linked email addresses to your webpages.

As malicious bots scrape the web in search of email addresses to spam. Instead, consider using a contact form.



The website is not blacklisted and looks safe to use.

Safe Browsing to identify unsafe websites and notify users and webmasters so they can protect themselves from harm.

#### Mobile



Mobile Friendliness

Oh No! This page is not mobile-friendly. Your mobile friendly score is 0/100

Mobile Friendliness refers to the usability aspects of your mobile website, which Google uses as a ranking signal in mobile search results.



 Mobile Compatibility
 Bad, embedded objects detected.

 O O O
 O

Embedded Objects such as Flash, Silverlight or Java. It should only be used for specific enhancements.

But avoid using Embedded Objects, so your content can be accessed on all devices.



### Mobile View

The number of people using the Mobile Web is huge; over 75 percent of consumers have access to smartphones. ??

Your website should look nice on the most popular mobile devices.

Tip: Use an analytics tool to track mobile usage of your website.

### **Technologies**



| Server IP   | Server Location | Service Provider |
|-------------|-----------------|------------------|
| 35.209.6.74 | Not Available   | Not Available    |

Your server's IP address has little impact on your SEO. Nevertheless, try to host your website on a server which is geographically close to your visitors.

Search engines take the geolocation of a server into account as well as the server speed.



Tips for authoring fast-loading HTML pages:

- **X** Too bad, your website has too many CSS files.
- X Too bad, your website has too many JavaScript files.
- Perfect, your website doesn't use nested tables.
- **X** Too bad, your website is using inline styles.

Website speed has a huge impact on performance, affecting user experience, conversion rates and even rankings.

???By reducing page load-times, users are less likely to get distracted and the search engines are more likely to reward you by ranking your pages higher in the SERPs.

Conversion rates are far higher for websites that load faster than their slower competitors.



We didn't detect an analytics tool installed on this website.

Web analytics let you measure visitor activity on your website.

You should have at least one analytics tool installed, but It can also be good to install a second in order to cross-check the data.



Doc Type

The Doctype is used to instruct web browsers about the document type being used. For example, what version of HTML the page is written in. Declaring a doctype helps web browsers to render content correctly.



W3C not validated

W3Cis a consortium that sets web standards.

Using valid markup that contains no errors is important because syntax errors can make your page difficult for search engines to index. Run the W3C validation service whenever changes are made to your website's code.



Great, language/character encoding is specified: UTF-8

Specifying language/character encoding can prevent problems with the rendering of special characters.

### Social



Social data refers to data individuals create that is knowingly and voluntarily shared by them.

Cost and overhead previously rendered this semi-public form of communication unfeasible.

But advances in social networking technology from 2004-2010 has made broader concepts of sharing possible.

#### Visitors



No Global Rank

A low rank means that your website gets a lot of visitors.

Your Alexa Rank is a good estimate of the worldwide traffic to your website, although it is not 100 percent accurate.



000

Visitors Localization Your website is popular on following countries:

| Popularity at | None |
|---------------|------|
| Regional Rank | None |

We recommend that you book the domain names for the countries where your ??website is popular.

This will prevent potential competitors from registering these domains and taking advantage of your reputation in such countries.



Estimated Worth \$60 USD

000

Just a estimated worth of your website based on Alexa Rank.

### Link Analysis

## In-Page Links

We found a total of 32 links including both internal & external links of your site

| Anchor                                  | Туре           | Follow   |
|---|----------------|----------|
|   | ••             |          |
| Lead PATHS                              | Internal Links | Dofollow |
| Home                                    | Internal Links | Dofollow |
| Coaching & Consulting                   | Internal Links | Dofollow |
| Programs & Referrals                    | Internal Links | Dofollow |
| Resources                               | Internal Links | Dofollow |
| Pricing                                 | Internal Links | Dofollow |
| Targeted Email Marketing                | Internal Links | Dofollow |
| In Depth Break Down                     | Internal Links | Dofollow |
| In-depth Break Down                     | Internal Links | Dofollow |
| In-depth Breakdown                      | Internal Links | Dofollow |
| Book A Demo                             | Internal Links | Dofollow |
| Information Security and Privacy Policy | Internal Links | Dofollow |
| Cyber Security Incident                 | Internal Links | Dofollow |
| Cyber Security Controls                 | Internal Links | Dofollow |
| Acceptable Use                          | Internal Links | Dofollow |
| Terms Of Use                            | Internal Links | Dofollow |
| Resources                               | Internal Links | Dofollow |
| Advance Support Ticket                  | Internal Links | Dofollow |
| 18669002075                             | Internal Links | Dofollow |
| Virtual Assisstants                     | External Links | Dofollow |
| Cyber Security Policy                   | External Links | Dofollow |
| Facebook Group                          | External Links | Dofollow |
| Youtube Channel                         | External Links | Dofollow |

While there's no exact limit to the number of links you should include on a page, best practice is to avoid exceeding 200 links.

Links pass value from one page to another, but the amount of value that can be passed is split between all of the links on a page. This means that adding unnecessary links will dilute the potential value attributed to your other links.

Using the Nofollow attribute prevents value from being passed to the linking page, but it's worth noting that these links are still taken into account when calculating the value that is passed through each link, so Nofollow links can also dilute pagerank.



Broken Links

No broken links were found on this web page

Broken links send users to non-existing web pages. They are bad for your site's usability, reputation and SEO. If you find broken links in the future, take the time to replace or remove each one.